

# HENNINGHARDERS



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## LOGISTICS FOR FOOD & PERISHABLES

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IMPORT | EXPORT | SEA FREIGHT | AIR FREIGHT | CUSTOMS CLEARANCE



*Our in-depth knowledge and experience in F&P Logistics mean that your goods arrive unspoilt and in optimum condition.*

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## **ACHIEVE FOOD & PERISHABLES PRODUCT INTEGRITY**

Health, safety and security are paramount to the food and perishables industry. That's why we implement stringent measures, practices and systems to ensure your products maintain their highest quality throughout the supply chain.

We handle all of your needs to make your supply chain more efficient, reliable and profitable. Our global network, extensive services, advanced technology and experienced, dedicated personnel can provide you with customised solutions and a high degree of client satisfaction.

As a member of the FBIA, we keep up-to-date on all food and beverage industry regulations.

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# **CREATE A COMPETITIVE ADVANTAGE FOR YOUR BUSINESS**

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## **Consumers have high expectations when it comes to the availability, reliability and quality of food and perishable goods.**

Your success relies on a logistics provider that offers cost effective transportation and the management of your products along the entire supply chain.

With our product-specific network, advanced technology systems and experienced dedicated personnel, we ensure your shipments arrive on-time and in optimal condition.

Our global network of partners and agents have proven local knowledge that can create business opportunities – be it cost savings, consolidations or entry into new markets.

Leveraging our network contacts enables us to provide you with solutions and opportunities to increase speed to market and enhance your business.



### **CASE STUDY**

## **CHEESE IMPORTS**

Our specialised Key Account Managers and Customs Brokers have extensive experience in the documentation, procedures and formalities in importing cheese. This expertise ensures shipments arrive in optimal quality to maximise shelf-life and saleability. Our Customs Brokers manage import quotas, check

specific import requirements and lodge applications for import permits. They also keep abreast of legislative changes ensuring compliance with all Government departments and to notify customers of any issues that could impact future importations.

# PROVEN EXPERTISE IN FOOD & PERISHABLES LOGISTICS



**Incorrect food classification or labelling means your goods will be delayed or even rejected by customs.**

Hover your cursor here to find out more.



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# BENEFIT FROM OUR PROVEN EXPERTISE

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While goods vary, the needs of the food and perishables industry do not. Our extensive experience handling a vast range of goods means we can serve your needs and offer you the best in supply chain solutions. Food items we regularly move include:

- Asian foods
- Bakery products (inc. breads, biscuits, cakes, pastries)
- Beans and legumes
- Beef products
- Cereal products, flours, baking products
- Condiments and flavourings
- Confectionery and Chocolate
- Dairy products (butter, cheese, egg, ice cream, margarine, yoghurt, milk – fresh & UHT)
- Dips, pastes and spreads
- Fruit (fresh and fruit products)
- Fruit juice concentrate
- Grains and pasta
- Halal food
- Kosher food
- Meat and poultry
- Mediterranean foods
- Nut and seeds
- Sauces and gravies
- Seafood
- Snacks (chips, pretzels, popcorn)
- Soups
- Spices and herbs
- Vegetable and vegetable products



We handle over  
**5,000 tons**  
of cheese per year



## ENSURE YOUR SUPPLY CHAIN IS MORE EFFICIENT & RELIABLE

We know that time sensitivity is critical. Delays and transportation issues can impact your bottom line and brand credibility.

For this reason, we offer flexible, versatile and secure, reliable supply chain solutions. Our disciplined practices and advanced systems provide consistent successful results.

- Dedicated specialists provide you with optimal service and tailor-made solutions for your goods.
- One Key Account Manager personally manages your shipments, provides prompt and effective handling of requests, and responds quickly to any changes or issues.
- Full control and end-to-end supply chain visibility.

## MANAGE COMPLIANCE

As a compliant minded company; our goal is to ensure the safety, legality and quality of your products throughout the supply chain.

With IATA, RACA, Dangerous Goods accreditation, and DAWE approved Customs Brokers, we provide:

- Accurate rating of duties and taxes
- Preparation and lodgement of import quotas
- Advice on safe handling and procurement processes
- International Trade Documentation
- Security - all documents are stored electronically for each consignment
- On-site inspection of your premises to assess standards for quarantine
- Banking documentation
- Export documentation

# CASE STUDIES



We expedite  
**30,000 Litres**  
of fresh milk to  
China – each week



## FRESH MILK EXPORTS

Historically, due to strict import trade barriers, the export of fresh milk into China was complex. The stringent controls by China on dairy products meant milk remained in quarantine for 14 – 21 days, thereby reducing the product's shelf life and viability.

Extensive research and trials were completed to meet specific cold chain requirements and industry standards. These trials produced successful results that satisfied the relevant food authorities in both Australia and China which allowed the fast tracking of the import clearance process.

We handle and control the seamless cold chain. This includes generating and supplying all data for efficient, transparent supply chain management. As part of our quality control procedures, we perform sample testing in various conditions and obtain quarantine approval in China.

As a result, we now move Australian fresh milk to China from producer to end consumer in as little as five to seven days. This expertise makes the export of fresh milk a viable business for our important dairy customers.



→ **-25°C**

Deep Frozen

**-18°C**

Frozen

**0-4°C**

Chilled

**8-18°C**

Ambient Temp  
Controlled

**Complete Cold Chain Integrity**

Optimum temperature is maintained throughout the supply chain.



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Our cold chain logistics for liquified egg exports to China maintain stable temperature control conditions throughout.

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## EGG EXPORTS

During the avian flu outbreak in the Northern hemisphere, increased pressure was placed on the global supply of eggs. In response, we facilitated shipments of liquified eggs from Australia into China.

We were flexible in implementing a solution for this specific commodity by utilising our proven methodology for other dairy products.



**Our expertise goes beyond the movement of goods: we can help you determine the feasibility of your next import / export project.**

Hover your cursor here to find out more. 



## COFFEE & NUTS IMPORTS

The import of raw coffee beans and nuts into Australia is subject to strict Government regulations. Our Key Account Managers and Customs Brokers provide clients with a checklist of the import requirements and help new importers to arrange import permits to cover multiple products from multiple countries.

We also provide quarantine approved warehousing solutions specifically tailored to our clients needs. Our value added services cover a large range of quarantine required activities that continually arise when importing raw coffee beans and nuts.

## FRUIT AND VEGETABLES

We work closely with the Australian fruit and vegetable industry to develop export opportunities so that consumers around the world can enjoy the best fresh produce that Australia has to offer.

We now ship over 10,000 tons of citrus fruit to China - a market, that until recently has been dominated by domestic suppliers.



Whether it is vegetables to the Middle East, cherries to Hong Kong or citrus fruit to Shanghai, we have the experience to assist your business and deliver a tailored solution for your fresh produce exports.

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# OUR INDUSTRY-SPECIFIC SERVICES

Supply chain efficiency and inventory optimisation are key drivers of profitability. We provide client-specific reporting and data management tools to achieve a more streamlined distribution, increased flexibility and inventory turnover.

## ROBUST COLD-CHAIN MANAGEMENT

- Temperature-sensitive handling
- Temperature data recording during transport & analysis
- Direct distribution, door-to-door
- Refrigerated and frozen parcel consolidation
- Temperature controlled freight: frozen, chilled, ambient
- Temperature controlled pick-up
- Product specific packaging solutions

## TRACK & TRACE

Cargo Track is our IT system that provides you with up-to-date information on your shipment to increase visibility and control.

- Track your freight anytime and anywhere to help answer enquiries, assess operations and respond rapidly to changes.
- Monitor the planning and execution of your freight and create customised reports to analyse supply chain operations.
- Streamline tasks to save you time and improve work productivity.

## SHIPPING & DISTRIBUTION

Through our extensive network, we have relationships with every carrier in the world enabling us to choose the ideal service for your specific freight requirement.

- Consolidations to and from all major cities worldwide
- Multi-modal solutions
- Sea, Air, Road and Rail solutions
- Flexitanks & Tanktainer shipping
- Container packing/palletising
- Buyers consolidation services
- LCL dry consolidation services
- Reefer trucks
- Groupage reefer solutions

## INVENTORY MANAGEMENT

- Advanced IT systems with full EDI & SAP capability
- Seamless integration with client software
- Full supply chain visibility
- Customised reporting
- Client-specific reporting
- Statistical data capabilities
- Security – all documents are stored electronically for each consignment

## CUSTOMS CLEARANCE & CONSULTANCY

Our DOA (Quarantine) accredited Customs Brokers provide support and assistance for all food and perishable imports and exports

- Import/Export Clearance through all ports/airports
- In-house software system linked to Customs and the Department of Agriculture, Water and the Environment (DAWE) to assist the prompt and efficient clearance of goods.
- Health certificate processing
- Tariff advice
- Export grants
- Valuation procedures
- Copyright/trademark issues
- GST advice
- Cheese quota expertise
- Preparation and lodgement of Tariff Concession Orders
- Anti-dumping procedures
- Conduct audits to ensure compliance

## WAREHOUSING

- Multi-temperature solutions: frozen, chilled, ambient
- Temperature, humidity control/monitoring
- Bonded and free store facilities
- Full container storage
- Secured facilities
- Warehouse accreditation

## VALUE-ADDED SERVICES

- Cargo Insurance
- Labelling, bundling, stamping
- POS handling
- Defrost handling
- Blast freezing
- Quality checking
- Reverse logistics
- Project Management

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**Our worldwide network of local agents ensures fast and reliable transit times of your goods.**

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→ Your Key Account Manager has the skills and experience to help solve your business challenges

## ONE KEY ACCOUNT MANAGER

Every Henning Harders client – no matter how large or small – is assigned a dedicated Key Account Manager to personally manage their business needs. This experienced supply chain manager is supported by licensed customs brokers and data analysts.

Our unique One-Key-Account-Manager policy provides our clients with tangible, added value:

- an efficient flow of information
- prompt and effective handling of requests and issues
- regular reviews to strengthen their supply chain
- a quality-assured customer experience
- competent advice on latest customs regulations
- makes it easy for clients to stay in control of their supply chain

## ACCREDITATIONS & MEMBERSHIPS

IATA [International Air Transport Association] - Accredited Agent & Member  
DOA [Australian Government Department of Agriculture] - Accredited Dangerous Goods - Accredited  
RACA [Regulated Air Cargo Agent for Security]  
SAL [Shipping Australia Limited] – Member  
CBFCA [Customs Brokers Council of Australia] – Member  
UOL [United Ocean lines] – Member  
FTA [Freight & Trade Alliance] – Member  
FBIA [Food and Beverage Importer Association] – Member  
NSW Business Chamber – Member  
FBA [Family Business Australia] – Member  
German-Australian Chamber of Industry & Commerce – Member  
VECCI [Victorian Employer's Chamber of Commerce] – Member  
Australian Trusted Trader - Accredited

# CONTACT US

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## ABOUT US

Henning Harders is a family owned Australian company with offices in all major cities in Australia and New Zealand and an extensive worldwide network of partner offices – all logistics and customs specialist with intricate local knowledge and experience in their geographic areas.

We have long-term business relationships with all major carriers and shipping companies and access to the most competitive sea and air rates. Contrary to large overseas conglomerates, we are true Australia / New Zealand specialists with established and

productive relationships with Government Authorities. We are an accredited Australian Trusted Trader, which means we can provide clients with a wide range of import/export benefits.

We understand that we can only be successful, if our clients are successful. With over 30 years in the business, our success can be attributed to the dedication and competence of our staff and our investment in long-term business relationships with our clients.

**[HARDERS.COM.AU](http://HARDERS.COM.AU) | [HARDERS.CO.NZ](http://HARDERS.CO.NZ) | [TRADELINE.COM.AU](http://TRADELINE.COM.AU)**  
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**HENNINGHARDERS**

GLOBAL LOGISTICS

*Always reliable, always punctual*

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